Request for Proposals

for

Web-based Market and Consumer Analytics Service

OFFICIAL NOTICE #57389

September 28, 2012

Redevelopment Authority of the City of Milwaukee 809 North Broadway Milwaukee, Wisconsin 53202 Request for Proposals for Web-based Analytics Service

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Attachments A, B and C must be completed and submitted with the vendor's RFP response.

Submission of the Designation of Confidential and Proprietary Information form is optional.

REQUEST FOR PROPOSALS

OFFICIAL NOTICE #57389 Web-based Market and Consumer Analytics Service

THE REDEVELOPMENT AUTHORITY OF THE CITY OF MILWAUKEE (the "Redevelopment Authority," "RACM"), Milwaukee, Wisconsin, in partnership with the City of Milwaukee Department of City Development ("DCD"), will accept proposals from qualified vendors to provide web-based consumer and market analytics services. **Proposals will be accepted until 11:00 AM on Monday, October 15, 2012** and shall be delivered to the Department of City Development BID DESK located on the second floor at 809 North Broadway, Milwaukee, Wisconsin 53202.

Copies of this Request for Proposal (RFP) may be obtained at the same location free of charge beginning *Friday, September 28, 2012.* This RFP (including certifications) may also be downloaded from the Redevelopment Authority of the City of Milwaukee website at the following link:

http://www.city.milwaukee.gov/Projects/RequestsforProposals.htm

Questions regarding this RFP should be addressed to RACM's Contract Compliance Officer, Scott Stange, in writing via email at sstang@milwaukee.gov.

Deadline for questions regarding this RFP is noon on Wednesday, October 10, 2012.

Parties intending to respond are asked to confirm receipt of the entire RFP document via fax at (414) 286-0752, attention: Scott Stange. Please provide your name, email address and fax number on the confirmation fax. Confirmation is requested to enable the Redevelopment Authority to provide notification of any RFP addendums and for distribution of answers to vendor RFP questions. Failure to confirm; however, will not disqualify a firm from the bidding process. The Redevelopment Authority will post addendums on its website. Vendors who confirm receipt of the RFP will be sent the addendums.

OFFICIAL NOTICE # 57389

REQUEST FOR PROPOSALS

WEB-BASED MARKET AND CONSUMER ANALYTICS SERVICES

I. INVITATION

The Redevelopment of the City Milwaukee (the "Redevelopment Authority", or "RACM") in partnership with the Department of City Development ("DCD") is requesting proposals from qualified vendors to provide a web based consumer and market analytics service that provides insight into consumer behavior and spending preferences. The service should include a model enabling access to data for retail recruitment, retention and expansion into City of Milwaukee commercial corridors. The service should score which retail, restaurants, and entertainment concepts are appropriate for various City of Milwaukee sites. Additionally, it should provide household-level market data and insight into retailer opportunities, drilling down to the concept level.

The vendor shall be prepared to provide access to the service following the "Notice to Proceed". It is anticipated that a "Notice to Proceed" will be issued within 30 days of award. This contract is partially funded by a grant from the Wisconsin Department of Transportation ("WisDOT").

II. BACKGROUND

The Redevelopment Authority of the City of Milwaukee (the "Redevelopment Authority" or "RACM") is an independent corporation established by state statute in 1958. As Milwaukee's leader in economic development, the Redevelopment Authority works closely with the Department of City Development ("DCD"), the agency responsible for business development, real estate development, and planning activities, among other roles. The Redevelopment Authority's mission is to eliminate blighting conditions that inhibit neighborhood reinvestment, to foster and promote business expansion and job creation, and to facilitate new business and housing development. The Redevelopment Authority has an annual cooperation agreement with the City of Milwaukee to, among other roles, manage a portion of DCD's financial affairs, and assist with management of housing and economic development initiatives.

DCD coordinates management and disposition of City-owned real estate; manages and promotes conservation and redevelopment of property; develops comprehensive plans and programs designed to promote development, guides land use and changes in land use patterns; provides business assistance and manages economic development programs to foster job creation and expansion of business and industry; and manages programs that encourage reinvestment in housing and neighborhood development. DCD provides staff support to the Redevelopment Authority, the City Plan Commission, the Neighborhood Improvement Development Corporation ("NIDC) and others.

The Redevelopment Authority received a grant from the Wisconsin Department of Transportation ("WisDOT") for the Midtown Commercial District Economic Development Project ("Project"). Funds for the Project were to be allocated to support economic development activities of local businesses and commercial property owners along Capitol Drive and Fond du Lac Avenue corridors, in the City of Milwaukee. Specific activities included in the Project were assisting with comprehensive neighborhood planning activities and implementation; and promoting sustainability in the Midtown Triangle commercial district.

The Redevelopment Authority ("RACM"), in partnership with DCD, has identified numerous commercial property vacancies in the Midtown Triangle commercial district and seeks to analyze this area to understand the retail trade area; residential and workforce consumer populations within the trade area; and the specific retailers that match the profiles of the trade area's consumer populations. RACM/DCD desires the ability to generate marketing materials reflecting the retail opportunities for the purposes of recruitment and continued sustainability of the Midtown Triangle commercial district, and other parts of the City.

III. ENVISIONED SCOPE OF SERVICES

This section addresses information desired by RACM/DCD for retail recruitment, retention and expansion. The service should be able to produce reports that clearly detail specific retail, restaurants, and entertainment concepts appropriate for the Midtown Triangle commercial district, and other areas in the City of Milwaukee. Reports should provide household-level data, and indicate retailer opportunities at the concept level. The information should be derived from multiple data sources, updated at least four times each year.

Minimum Information/Reports to be provided by Web-based Service

- Demographics
- Psychographic profiles
- Retail supply and demand estimates
- Merchandising reports
- Retail Leakage and Surplus reports
- Comparisons and contrasts between location attributes
- Identification of retailers that match location attributes
- Custom variable reporting to include:
 - Five year projections and historical census tabulations for 1980, 1990, and 2000
 - Business data (employees, land use, occupations, establishments)
 - Current year and five year estimates on consumer expenditure estimates, details and summarization, for average consumer expenditures and total expenditures by product
 - Current year and five year estimates on occupation/employment estimates
 Retail potential and consumer expenditure estimates by store type, calculated
 overall and per household
 - Current year estimates on crime by categories
 - Summaries of populations by socio-economic clusters
 - Geographic identifies such as calculation of area in square miles for each geography selected for analysis
 - Foreclosure estimates
 - Mosaic segmentation distribution by households and populations across adult population, workforce, households, Mosaic groups, by population, dominant cluster analysis

A. Compatibility, Capabilities and Reporting Requirements

The service must meet the following requirements and capabilities:

- The service must be compatible with the existing RACM/DCD computer environment, and should not require installation of any hardware or software components into the RACM/DCD computer environment.
- The service must facilitate accessibility, whereby all information and reports stored on the system is available to the project manager.
- All reports should function on-line, with real time processing.

- The service must have the ability to easily and accurately pull data from the online service into formats including Excel, Word, and PDF, as well as export into GIS applications for additional analysis.
- The service must apply generally accepted security control features including: password protection and user access levels.
- The service must have effective, usable input controls in accordance with generally accepted procedures in the software industry. Common user interfaces between applications is desirable.
- The service should be classed as "user friendly" with features such as "Help" messages related to system documentation, and prompt messages where appropriate.
- On-line application, user, and systems documentation are desirable including descriptions of:
 - Menus
 - Sample reports
 - Help screens

B. Additional Requirements

Additionally, the vendor must be able to demonstrate the following capabilities:

1. Experience

The vendor should demonstrate more than 10 years of experience providing customer analytics and business intelligence to retailers, restaurants, and the public sector. The vendor must commit experienced personnel to work with the project manager and selected staff, during and throughout the contract term.

2. Implementation Plan

Web browser-based access for the project manager must be enabled within 7 days of execution of an agreement between the vendor and the Redevelopment Authority. Modeling specific for retail recruitment to the Midtown Triangle commercial district and other areas must be built and deployed within 60 business days of execution of an agreement. The vendor shall request and the project manager shall provide all relevant data, maps, etc. to be incorporated into the vendors' service for use by the project manager.

3. Time Frame

The initial contract term shall start upon execution of an agreement between RACM and the vendor and shall continue thereafter for a period of one (1) year (the "Basic Term"). Two additional one-year extensions may be permitted by mutual agreement of RACM and the vendor.

4. Coordination

The assigned project manager will serve as the vendor's primary contact for RACM/DCD for the term of contract and any associated extensions. The vendor shall provide the project manager a primary contact for their company.

5. Data Security/Confidentiality

With respect to any and all information disclosed by RACM/DCD including but not limited to data, maps or other information, the Vendor shall assure and guarantee strict confidentiality of all RACM/DCD supplied information. The information shall be disclosed only to the Vendor's employees whose duties reasonably require access to RACM/DCD information. RACM/DCD information and data shall not be shared with third parties without RACM/DCD's prior written consent.

6. Contract Format

A fixed priced contract will be entered between RACM and the selected vendor based upon a defined scope of services. Vendor shall remain an independent contractor, and nothing contained in the final agreement shall create a partnership between RACM and the vendor.

IV. PROPOSAL CONTENT and FORMAT

This section describes the form and required content of the vendor's RFP response. The Request for Proposals is intended to identify the service vendor that can best meet the requirements of the RACM/DCD. In order to compete for this contract, interested parties must submit a responsive proposal following the defined format below to demonstrate their qualifications to provide the requested service.

A. TITLE PAGE

The title page should be labeled as follows:

Date

Request for Proposal: Web-based Analytics Services Redevelopment Authority of the City of Milwaukee Name of the Proposing Firm Address

Name of contact person, Title Email address Telephone number

B. LETTER OF TRANSMITTAL

This letter should state concisely, in less than one page, that the proposer understands the services being requested, and has the ability to provide the service in a web-based environment as a desktop solution.

C. VENDOR PROFILE

In this section vendors must address Section III – A: Compatibility, Capabilities and Reporting Requirements; and Section III – B: Additional Requirements. Also describe the range of services the vendor provides.

D. PROJECT TEAM

The selected vendor shall assign staff to work with the assigned project manager. In this section identify the staff members assigned to work under this contract. Include staff experience, structure of the vendor's project team, and short bios or resumes.

E. REPORT SAMPLES

The vendor shall identify at least one location in the City of Milwaukee, and provide no more than three (3) different types of reports that may be generated by the vendor's service.

F. COST

This section should detail annual fees for the service for up to three (3) years. Explain any higher upfront costs, and components of the service, including user access levels, etc.

G. SMALL BUSINESS ENTERPRISE (SBE) PARTICIPATION

The Redevelopment Authority encourages the use of Small Business Enterprises (SBEs). A goal of 18% participation from small business enterprises is sought for this RFP. To the extent a Vendor's data, output directories, reports and other service components are proprietary or self-contained within the vendor's online-computing environment the Vendor shall state this clearly in their proposal. In this case, a proposal will receive a maximum final score of 95 points on a 100 point scale.

SBE's must be certified by the City of Milwaukee. For a listing of SBE firms certified by the City of Milwaukee go to the following link, click on the "MBE/WBE Business Directory" and then click on "Search for Certified Firms":

http://city.milwaukee.gov/osbd

H. CUSTOMER REFERENCES

A proven track record is an essential factor in RACM's selection process for a vendor. This section of your proposal must identify at least three (3) public sector entities that have utilized the vendor's service, and outcomes produced from their use of the service. List the vendor's contact person for the entity, their position, address, and telephone number. The project manager may contact these individuals to inquire of their experience with the vendor.

I. CONFIDENTIAL INFORMATION

Any proprietary or confidential information should be clearly marked as such.

J. ATTACHMENTS

Attachments A, B and C must be completed and submitted with the vendor's RFP response.

K. ADDITIONAL INFORMATION

All exceptions to the Request for Proposals should be noted and clearly defined. Unique applications or services should be clearly defined. The assumption should be made by all proposers that their original proposal may be their only opportunity to present their goods and services, and therefore should be as comprehensive as possible.

V. INSURANCE REQUIREMENTS

The agreement will require that the following insurance be provided by the selected vendor.

<u>Coverage</u>	<u>Amounts</u>
Workers' Compensation	Statutory Limit
Comprehensive General Liability	BI \$500,000 per occurrence \$1,000,000 aggregate PD \$500,000 per occurrence
Automobile Liability	BI \$500,000 per person \$1,000,000 per occurrence PD \$500,000 per occurrence
Professional Liability	\$1,000,000 per occurrence

The RACM shall be named as an additional insured with respect to liability coverage, except for the Professional Liability policy. The RACM shall be given thirty (30) days notice in advance of cancellation, non-renewal, or material change in any insurance coverage. The RACM reserves the right to request additional clarifying information from prospective Vendors over and above that included in the proposal submissions.

VI. CRITERIA FOR EVALUATING PROPOSALS

The Redevelopment Authority will consider the following criteria in the evaluation of a vendor's proposal:

#	Evaluation Criteria	Weight
1	Vendor's experience in providing online data, mapping and marketing insights; and assisting clients with retail recruitment and retention, through use of consumer and market analytics	35 points
2	Compliance with service requirements and capabilities. - Desktop based-solution - Report Generation - On-Line Help and Staff assistance - Accessibility - User-Friendliness	20 points
3	Cost.	15 points
4	Implementation planning and anticipated start date	10 points
5	Vendor's ability to incorporate custom modeling for select locations or districts; and to provide public sector clients with insights into consumer preferences.	15 points
6	Small Business Enterprise (SBE) participation.	5 points
	Total	100 points

VII. SUBMISSION DEADLINE

All questions and communication regarding this RFP process and scope of services should be submitted in writing to Scott Stange (see Schedule below for deadline). Questions must be sent in writing by noon on October 10, 2012. Additional information, clarifications and answers to the questions will be posted as an addendum at http://city.milwaukee.gov/Projects/RequestforProposals.htm by October 11, 2012.

RFP Respondents will be responsible for keeping abreast of the addenda as they are posted. All such addenda shall become a part of the RFP, and all Respondents shall be bound by such, whether or not received by the Respondent.

An original and three (3) copies of the proposal should be submitted to DCD's Bid Desk no later than 11:00am on Monday, October 15, 2012. Late submissions may not be accepted. Proposals should be clearly marked Official Notice #57389: Web-based Analytics Service, and mailed or delivered to:

Bid Desk Department of City Development 809 North Broadway, 2nd Floor Milwaukee, WI 53202-3617

VIII. SCHEDULE

The anticipated schedule for selecting a vendor is shown below:

Proposal Phase	Date
RFP is advertised and issued by the Redevelopment Authority	09/28/12
Deadline for submission of written questions or requests for	10/10/12 by noon
clarification	
Responses to questions/requests for clarification published	10/11/12
Proposals due	10/15/12 by 11 a.m.
Proposals reviewed	10/15/12
Interviews/Evaluations	10/16/12
RACM Board Hearing to Approve contract	10/18/12
Contract begins	October 2012
Basic Term for contract completed	October 2013
Extended contract (optional)	Ends October 2015

IX. General RACM RFP Requirements

RACM seeks to award a contract for a web browser-based market and consumer analytics service. This section outlines general requirement and guidelines. By submitting a proposal, a vendor understands the following, and where appropriate, agrees with the same:

1. Interpretations of RFP

Any requests for interpretation should be submitted in writing to Scott Stange, Contract Compliance Officer, Redevelopment Authority of the City of Milwaukee, 809 North Broadway, MILWAUKEE, WI 53202, or submitted by email to sstang@milwaukee.gov. No oral interpretations will be made to any Vendors as to the meaning of the RFP requirements. All interpretations will be posted and answered on the Internet. If you received your RFP from the Internet you will be responsible for keeping abreast of the addenda as they come in. All such addenda shall become a part of the RFP, and all vendors shall be bound by such, whether or not received by the Vendor.

2. Receipt of Proposals

Proposals received prior to the time of opening will be secure. The officer whose duty it is to open them will do so at the specified time, and no proposal received thereafter will be considered. No responsibility will be attached to an officer for the premature opening of a proposal not properly addressed and identified.

Vendors are cautioned to allow ample time for transmittal of proposals by mail or otherwise. Vendors should secure correct information relative to the probable time of arrival and distribution of mail at the place where proposals are to be forwarded.

3. Withdrawal of Proposals

Proposals may be withdrawn on written request dispatched by the Vendor in time for delivery in the normal course of business prior to the time fixed for closing. Negligence on the part of the Vendor in preparing a proposal for offer to RACM confers no right of withdrawal or modification of the proposal after such proposal has been opened. In case of withdrawal of a proposal by a Vendor, the Vendor will be disqualified thereby from submitting a second proposal on the contract at hand. See Section 66.0901(5), Wisconsin Statutes.

4. Rejection of Proposals

RACM reserves the right to reject the proposal of any Vendor who has previously failed to perform properly or to complete on time contracts of a similar nature, who is not in a position to perform the contract, or who has habitually and without just cause neglected the payment of bills or otherwise disregarded his obligations to subcontractors or employees.

5. Award of Contract

The Contract Management Team will evaluate proposals. All proposals will be evaluated against the evaluation criteria stated in this RFP. While the Contract Management Team intends to select a Vendor based on the proposals received, the Contract Management Team may invite the highest ranked firm/individual(s) to participate in an interview. If one or more interviews are to be scheduled, a letter will be sent to the firm/individual(s) that is/are selected to participate, and this/these firm/individual(s) may be asked to provide more specific written information about their qualifications, methodology, and costs. Firms/individuals participating in the interviews must send the project manager and staff who will work on this project.

After the contract is awarded, all of the firms who submitted a proposal will receive a written acknowledgment of their proposals. The RACM will not reimburse firms for any expenses associated with the submission of proposals or participation in the interviews.

6. Contract Payments

The RACM and the Vendor will agree on a performance and payment schedule. The Vendor will submit to the RACM periodic invoices. Payments will be made upon acceptance by the RACM and acknowledgement from the RACM/DCD project manager that services detailed in the proposal are being provided as detailed in the Vendors proposal and pursuant to the agreed upon contract payment schedule. RACM reserves the right to negotiate a flexible payment schedule that meets its needs.

7. Termination of Contract for Cause

If, through any cause, the Vendor shall fail to fulfill in a timely and proper manner his obligations under this contract or if the Vendor shall violate any of the covenants, agreements or stipulations of the final contract, the RACM shall thereupon have the right to terminate this contract by giving written notice to the Vendor of such termination and specifying the effective date thereof, at least five working days before the effective date of such termination. In such event, all finished or unfinished documents, data, reports, or other material related to the services prepared by the Vendor under this contract shall, at the option of the RACM, become the property of the RACM. Notwithstanding the above, the Vendor shall not be relieved of liability to the RACM for damages sustained by the RACM by virtue of any breach of the contract by the Vendor.

8. Sales Tax

Pursuant to Section 77.54(9a) of the Wisconsin State Statutes, RACM is exempt from Wisconsin Use and Sales Tax. Vendors, therefore, shall not add State of Wisconsin sales tax or use tax to their proposals, but shall include in their lump sum proposals only the taxes they will be required to pay directly as a consumer, when obtaining materials, etc. to fulfill the contract requirements should they be the selected Vendor. Vendors are, however, responsible for determining the impact of the State of Wisconsin's Sale and Use Tax on their proposal.

9. Request for Proposal

This RFP is not an offer to buy and must not be assumed as such. However, in the event a proposal results in contractual negotiations, the Vendor has the option to not convey and/or sell if compliance with any mandated clause or provision is undesirable or impossible.

No information will be available to any Vendor regarding the status of his response. However, the RACM reserves the right to enter into discussion with Vendors for purposes of clarification or further information.

10. Miscellaneous

The RACM reserves the right to waive informalities in any proposals, reject any or all proposals in whole or in part, with or without cause, and to accept that proposal which in its judgment best meets its needs. The RACM will require an Affidavit of No Interest, which provides that no official or employee of the Redevelopment Authority, the Contract Management Team, and/or the RACM (City of Milwaukee) has or will receive anything of value in connection with the issuance of this contract.

11. Equal Employment Opportunity

The Vendor agrees that there will not be discrimination as to race, sex, sexual orientation, religion, color, age, creed, or national origin in regard to obligation, work, and services performed under the terms of any contract ensuing from this RFP. Vendor must agree to comply with Executive Order No. 11246, entitled "Equal Employment Opportunity" and as amended by Executive Order No. 11375, as supplemented by the Department of Labor Regulations (41 CFR, Part 60).

12. Indemnification

The Vendor agrees that it will indemnify, save and hold harmless the RACM and the City of Milwaukee, their officers, employees, or agents, from and against all claims, demands, actions, damages, loss, costs, liabilities, expenses, judgments, and litigation costs, including reasonable attorneys fees, photocopying expenses and expert witness fees, recovered from or asserted against the RACM or the City of Milwaukee on account of injury or damage to person or property or breach of contract to the extent that such damage, injury, or breach may be incident to, arising out of, or be caused, either directly or proximately, wholly or in part, by an act or omission, negligence or misconduct on the part of the Vendor or any of its agents, servants, employees or subcontractors.

RACM shall tender the defense of any claim or action at law or in equity, arising out of or otherwise related to an act or omission, negligence, misconduct, or breach of contract on the part of the Vendor or any of its agents, servants, employees or subcontractors, to the Vendor or its insurer and, upon such tender, it shall be the duty of the Vendor and its insurer to defend such claim or action without cost or expense to RACM.

13. Slavery Disclosure

The successful Vendor will be required to submit an affidavit of compliance of slavery disclosure before a purchase order/contract can be executed (unless you have already done so and it is on file with the Business Operations Division of the City of Milwaukee).

14. Ethics

It is the policy of the Department of City Development, Redevelopment Authority (DCD/RACM), that contracts shall not be awarded to any vendor that includes individuals who have left City of Milwaukee employment within the past 12 months, or individuals who are currently members of any City of Milwaukee boards or commissions.

15. Wisconsin Public Records Law

Both parties understand that the Redevelopment Authority of the City of Milwaukee is bound by the Wisconsin Public Records Law, and as such, all of the terms of this Agreement are subject to and conditioned on the provisions of Wis. Stat. 19.21, et seq. The Vendor acknowledges that it is obligated to assist the Redevelopment Authority in retaining and producing records that are subject to Wisconsin Public Records Law, and that the failure to do so shall constitute a material breach of this Agreement, and that the Vendor must defend and hold the Redevelopment Authority harmless from liability under that law. Except as otherwise authorized, those records shall be maintained for a period of seven years after receipt of final payment under this Agreement.

ATTACHMENT A

FORM A

REDEVELOPMENT AUTHORITY OF THE CITY OF MILWAUKEE (RACM) PRIME CONTRACTOR'S AFFIDAVIT OF COMPLIANCE FOR PARTICIPATION IN THE RACM SMALL BUSINESS ENTERPRISE PROGRAM

Official Notice #	Date:
The bidder's commitment for SBE particip	pation on this project is%.
	ot discriminated in any manner on the basis of race, sex, ion of the attached bid or selection of subcontractors or
	d agrees that submission of a bid shall commit the bidder orise Program in subcontract work on this contract.
The undersigned also states that all the above knowledge.	e information is true and correct to the best of his/her
Company Name	Authorized Signature and Title
	Printed Name
STATE OF WISCONSIN, COUNTY OF	
The above personally came before me thisacknowledged that he/she executed the foregoing behalf of said company.	day of (month) , (year) , and g document for the purpose therein contained for and on
IN WITNESS WHEREOF, I have hereunto set my	hand and official seal.
Notary Public	County of, Wisconsin
My Commission Expires:	

ATTACHMENT B

AFFIDAVIT OF NO INTEREST

TATE OF WISCONSIN] 1 SS
ILWAUKEE COUNTY]
, being first duly sworn, on oath deposes and says that he/she is the agent o
ne, Vendor, for the attached submission for Official Notice No
57389.
Affiant further deposes and says that no officer, official or employee of the Redevelopmen
authority of the City of Milwaukee, the City of Milwaukee Department of City Development, or
ne City of Milwaukee, has or will receive anything of value in connection with the issuance of ar
greement ensuing from this RFP
(Signature)
Subscribed and sworn to before me nis day of, 20
lotary Public, Milwaukee County, Wis. My commission expires

ATTACHMENT C

Non-Debarment Certification

The undersigned, being duly authorized to a	ct on behalf of
	(the "VENDOR"), hereby certifies
that neither the VENDOR nor any of its princi	ipals are debarred, suspended, or proposed for
debarment for federal financial assistance (e	g., General Services Administration's List of Parties
Excluded from Federal Procurement and Nor	n-Procurement Programs).
principals are not debarred, suspended or pr	al sub-recipients, contractors, and any and all of their roposed for debarment, and that the VENDOR will not ipients, contractors, or any of their principals who are ment.
Signature/Authorized Official	Date
Title	

DESIGNATION OF CONFIDENTIAL AND PROPRIETARY INFORMATION

Material submitted in response to the Agencies' Request for Proposal No. 57389 includes proprietary and confidential information that qualifies as a trade secret, as provided in Wis. Stats. §§ 19.36(5) & 134.90, or is otherwise material that can be kept confidential under the Wisconsin Public Records Law. As such, the proponent asks that certain pages, as indicated below, of this proposal be treated as confidential material and not released, to the extent allowed by Wisconsin law. Therefore, I am providing the following information with the express understanding that it is being submitted to Agencies under a pledge of confidentiality. 1 would not have submitted this information had the Agencies not pledged to keep it confidential* and request that the following pages not be released:

Agencies under a pledge of confidentiality. 1 would not have submitted this information had the Agencies not pledged to keep it confidential* and request that the following pages not be released:			
Section	<u>Page</u>	<u>Topic</u>	
PLEDGE OF CONFI OR TRADE SECRE	IDENTIALITY. PLEASE LIMI	RE PROPOSAL WILL NOT FALL WITHI T DESIGNATIONS OF CONFIDENTIAL R LIMITED INFORMATION THAT YOU (ITY ONLY TO PROPRIETARY
UNDERSIGNED HE		DENTIALITY OF THIS INFORMATION IS DE LEGAL COUNSEL OR OTHER NECE ALITY.	
	s designation in the proposal vill be open to examination an	response may mean that all information d copying.	provided, as part of the
Signature (Authorize	ed Representative)		Telephone Number
Name (Please Print)			Company Name
Title			Date
	es, as custodian of these pul he above information can be l	olic records has the obligation, pursuan kept confidential.	t to the Public Records Law, to
The Agencies will confidential.	notify any proponent if a d	etermination is made that the request	ted information cannot be kept
handled in accordar should not include a information that it ma	nce with applicable Agencie any proprietary information a aintains is proprietary and the	formation submitted in response to the sprocurement regulations. A propose part of its proposal unless the propose reason(s) for such designation in a seputifies the specific information when it oc	ent responding to this proposal onent 1) designates the specific arate document to the Agencies,
the Request for Prop to the proposal shot located within the re proposal and all doc	posal and/or a separate docur uld indicate which portion of esponse, i.e. under separate umentation becomes the prop	segregate all information designated as ment for easier removal to maintain its country the requested information is confidentic cover, in confidential Section No	onfidential status. The response al and where this information is, etc. Data contained in the on.
Generally, proposals	s are available for public rev	riew after the Purchasing/Contract Serv	vices Division has awarded and

executed a contract.

ev. 8/09